



Company Dental Plans

All you need to know



Denplan
At the heart of dental care

At the heart of...

...dental care

- With nearly 25 years experience in the dental market, we are the UK's leading dental payment plan specialist. We have more than 1.8 million registered patients and over 1,700 company schemes
- We arrange plans to suit the different dental needs of employees whether they are NHS or private patients
- Employees have access to Denplan's unique dental services, such as the 24-Hour Worldwide Dental Emergency Helpline and the Find a Dentist service – essential support for all your employees

94% of Denplan members questioned would recommend the plans to friends and family*

We have a network of around **6500** member dentists in the UK – helping your employees to find a dentist wherever they are

In 2009 our emergency helpline dealt with over 5000 calls and over 700 dental emergencies

...employee wellbeing

- Everyone knows that going to the dentist is important. Over 300 diseases can be detected in the mouth, such as cardiovascular disease and diabetes - even more reason to encourage employees to attend their dentist regularly
- General and oral health are linked, so a dental plan will form an important part of employers' wellbeing needs
- Regular screenings by a dentist can help prevent serious conditions such as mouth cancer developing

94% of employees questioned think dental health and general health are linked**

59% of employees questioned go to the dentist every six months – what other benefit is usable by so many employees?***

5000 cases of mouth cancer are diagnosed each year – survival rates improve 90% with early detection***

...fresh thinking

- Dental plans arranged by Denplan are more than just insurance – they concentrate on preventive dentistry and encourage regular attendance with a dentist, making sure the oral health and wellbeing of employees is maintained
- We are always reviewing our products to make sure they meet the changing and different needs of employees. **New for 2010** – we have updated Denplan Elementary which now allows reimbursement for private treatment up to NHS limits. This gives greater flexibility to employees who attend an NHS dentist

74% of employees questioned believe that having dental cover encourages regular dental check-ups**

90% of companies questioned believe good dental health supports your overall wellbeing**

*Source: BDRC research Q3 2009 - 98 adults questioned who recently received a claims payment from Denplan - for full details contact Denplan

Source: TNS Omnibus Survey, 1,000 adults were surveyed: November 2008 *Source: Cancer Research UK diagnosed cases in 2006.



You can choose from any combination of six plans, providing cover of up to £2,300 per policy year.

Benefits	Denplan Key	Denplan Elementary	Denplan Essential	Denplan Essential Plus	Denplan Extensive	Denplan Extensive Plus
100% NHS reimbursement	X	✓	✓	✓	✓	✓
Routine examinations	X	100% reimbursement up to NHS limits	Up to £50 per policy year	Up to £50 per policy year	Up to £100 per policy year	Up to £100 per policy year
Hygiene treatments	X	100% reimbursement up to NHS limits	Up to £60 per policy year	Up to £60 per policy year	Up to £120 per policy year	Up to £120 per policy year
Dental x-rays	X	100% reimbursement up to NHS limits	Up to £40 per policy year	Up to £40 per policy year	Up to £80 per policy year	Up to £80 per policy year
Restorative treatments	X	100% reimbursement up to NHS limits	80% of the cost up to £200 per policy year	80% of the cost up to £1000 per policy year	80% of the cost up to £400 per policy year	80% of the cost up to £2000 per policy year
Worldwide dental injury and dental emergency cover	✓	✓	✓	✓	✓	✓
24-Hour Worldwide Emergency Dental Helpline	✓	✓	✓	✓	✓	✓

Pricing 1st April 2010 - 31st March 2011

	Company Paid Schemes		Flexible Benefits Schemes (company paid)		Salary Deduct Schemes	
	No. of employees covered	Monthly Cost	No. of eligible employees	Monthly Cost	No. of eligible employees	Monthly Cost
Denplan Key	3 - 9 10 - 49 50 - 499	£4.35 £3.65 £3.50	100+	£3.95	100+	£4.35
Denplan Elementary	3 - 9 10 - 49 50 - 499	£9.20 £7.30 £7.00	100+	£8.60	100+	£9.20
Denplan Essential	3 - 9 10 - 49 50 - 499	£15.00 £10.10 £9.60	100+	£13.30	100+	£15.00
Denplan Essential Plus	3 - 9 10 - 49 50 - 499	£19.95 £12.60 £11.95	100+	£16.55	100+	£19.95
Denplan Extensive	3 - 9 10 - 49 50 - 499	£25.40 £16.00 £15.45	100+	£20.45	100+	£25.40
Denplan Extensive Plus	3 - 9 10 - 49 50 - 499	£34.75 £19.55 £18.95	100+	£25.40	100+	£34.75

Prices quoted are per person per month and include Insurance Premium Tax charged at a rate of 5% (excluding residents of the Channel Islands and the Isle of Man). **Please note:** these rates are for new business opportunities. Renewal terms are sent 60 days prior to renewal and reflect Denplan's overall book and individual scheme performance.

How to contact us

We are able to arrange bespoke solutions and prices for companies wishing to cover more than 500 employees on a company paid scheme and large corporates implementing a flexible benefits scheme.

To find out more about the various funding options, or to obtain a quotation, please contact our corporate sales team or visit our website.

Tel: 0800 169 3279

Fax: 01962 828180

Email: corporatesales@denplan.co.uk

Website: www.denplan.co.uk

Address: Corporate Sales, Denplan Limited,
Denplan Court, Victoria Road,
Winchester SO23 7RG

Lines are open 8.00am to 5.30pm Monday to Thursday and 8.00am to 4.30pm Friday. Calls may be recorded for subsequent query.

Member of the  Group

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