



# Oakley Road Dental Practice



Michelle Vinter is a hygienist and practice manager at Oakley Road Dental Practice in Shirley, Southampton. The practice was among the first to offer Flexible Payment Plans through Simplyhealth Professionals; Michelle explains how they have been using them in their practice.





## What practices that use FPP are saying...

“When the Flexible Payment Plans were introduced by our Simplyhealth Professionals Consultant, Daisy, we were keen to give it a try. Daisy arranged training on the online portal so that all the team could learn to set up a patient plan and access the reports to monitor payments where needed. We all found it really easy to operate, it’s very quick and because it’s something that’s helpful to patients and doesn’t cost them more to take up, there’s no hard sell involved and we’re all confident in explaining it to patients.

“From the patient’s point of view, it’s also very simple and it means they feel comfortable about going ahead with the treatment they want sooner rather than later.

“We already have 33 patients signed up to a Flexible Payment Plan, most for Invisalign but also for tooth whitening and some general dentistry treatments for private patients not yet on Denplan Essentials or Denplan Care. We’re really pleased to be able to offer this as a service, giving our patients more choice and the ability to budget not just for routine dental care but also for treatments that can improve their smiles. Our patients are very happy that it’s available to them and we strongly recommend the plans to other practices.”



**Oakley Road**  
Dental Practice